



Self Storage

2024

Independent brokerage and advisory services across the UK

Highly experienced in the sector, the team provides independent brokerage and advisory services across the UK and Europe.

Corporate Acquisitions and Disposals

The specialist team led by Simon Higgins is one of the leading advisors in the corporate sale and acquisition of existing operational businesses. From both single assets to entire portfolios the team have built up a clear understanding of this rapidly expanding sector and have direct access to investors looking to either expand their existing portfolios or for those wanting to identify an opportunity to enter the market.

New Store Acquisitions and Disposals

Working with several of the UK's leading self-storage providers the team have been successful in identifying and acquiring numerous land and existing building opportunities across London and the Southeast. Our knowledge of the sector, and market relationships also enables us to advise owners on the disposal of assets where there is a potential to generate an enhanced value from self-storage use.

Building and Site Acquisition Consultancy

Led by partner Ian Golbourn the team offer a full building consultancy service including technical due diligence surveys for prospective purchasers or existing operators. Our reports are tailored to our clients needs and in addition to highlighting any structural or fabric defects they encompass statutory compliance issues such as planning, building regulations, EPC's, and deleterious materials.

Safestore Mandate

Safestore, the largest self-storage operator in the UK, retain Levy Real Estate to identify and acquire new store development opportunities and conversions within the M25. Utilising our market knowledge and expertise across all land uses this partnership has proved extremely successful resulting in Safestore increasing their market share across the capital with new stores having been secured in Bow, Leyton, Morden, Woodford Green, Marble Arch, Chelsea, St Johns Wood, Bermondsey & Peckham.



Other Services Include:

- Portfolio and Single Store Valuations
- Development Feasibility
- Customer Demographic and Catchment Analysis
- Operator Selection
- Project Management
- In-House Marketing Services
- Rates Mitigation

Current Instructions and Track Record



Edginton Way, Sidcup

- Disposal on behalf of the shareholders of AMS 6 Ltd
- Single 38,000 sq. ft (MLA) store
- Sold to Padlock Capital Partners UK Fund IV
- Store will be operated by Cinch Self Storage



North East Portfolio

- Disposal
- Largest independent self storage company in the North East of England,
- 10 freehold stores with a MLA of 279,907 sq. ft.
- Under Offer



Stanley Gardens, Acton W2

- Acquisition
- 3 storey facility with extension potential to increase
- Off market purchase for Moorefield & Storage King Joint venture.



MyStore Self Storage, Oxfordshire

- Disposal of an ultra modern, market dominating purpose built single store
- Witney, Oxfordshire
- Currently under offer



Gillender Street, Bow

- Acquisition
- Safestore mandate
- 127,347 sq. ft facility
- Existing Victorian warehouse building



Orient Way, Leyton E0

- Acquisition
- 24,000 sq ft warehouse building purchased for conversion
- Purchased off market for Nuveen & Storage King Joint venture.



Easistore Self Storage

- Disposal of 240,000 sq ft portfolio
- Four stores in Crawley, Edenbridge, Maidstone and Tunbridge Wells,
- Sold to a UK partnership between Nuveen and Storage King



A&A Self Storage

- Disposal
- Comprising a total MLA of 80,430 sq. ft
- 4 store London portfolio
- Sold to Shurgard



ABC Self Store

- Diposal
- 3 Store portfolio
- Comprising an MLA of 127,838 sq. ft
- Sold on behalf of the Milton family Acquired by Shurgard.

Currently Marketing

Confidential NW England Portfolio

Confidentially marketing of a mature trading portfolio with a development pipeline.

Confidential Midlands Portfolio

Confidentially marketing of a mature trading portfolio.

Confidential NE England Portfolio

Confidentially marketing of a large trading portfolio with a development pipeline.

Shoreham Consented Site Sale

Marketing of a fully consented self storage site with all ground works completed.

SSA Membership

Levy Real Estate are registered Members of the Self Storage Association.



The Self Storage Team

Simon Higgins

Partner

T 020 7747 0130
M 07976 266 608
E simon.higgins@levyrealestate.co.uk



Rob Watts

Associate

T 020 7747 0152
M 07506 441 644
E rob.watts@levyrealestate.co.uk



Max Graziani

Senior Surveyor

T 020 7747 0137
M 07817 106 522
E max.graziani@levyrealestate.co.uk



Bethany Daughtry

Operations Associate & Marketing

T 020 7747 0125
M 07719 494 799
E beth.daughtry@levyrealestate.co.uk

